



COLES GROUP ASIA.

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Date: 8th Sept., 2006

To: All GOH (Garment on Hanger) suppliers of Target Australia/Target Country/
Kmart Australia/Kmart New Zealand

Re: SUPPLIER PACKED HANGING CONTAINERS

All suppliers/shippers are required to declare a container break-up by pieces (pcs), bags, total cubic volume & weight of HANGING GARMENT to our nominated ocean Forwarder – DHL EXEL with SUPPLIER PACKED HANGING CONTAINERS. The total No. of PIECES & BARS of the Supplier Packed Hanging Container must be stated on the shipment booking to DHL EXEL.

Our Australia Office advises us that we have a standard calculating formula in working out the total cubic measurement (cbm) for each order by pro-rata of the number of pieces in a container. Even if the containers will contain one or more orders, you have to calculate the total cubic volume as per below for all SUPPLIER PACKED HANGING CONTAINERS:

- 1) A 20' footer container has 11 bars; 40' footer container has 22 bars.
- 2) Standard container volume for 20' footer container is maximum 28 cbm, for 40' footer container is maximum 58 cbm.
- 3) The formula of cbm per order for 20' footer container is:
No. of bars divided by total No. of bars X 28 cbm = cargo cubic volume.
- 4) The calculating formula of cbm per order for 40' footer container is:
No. of bars divided by total No. of bars X 58 cbm = cargo cubic volume.

The following example is for a 20' footer container calculation:-

Container OOLUxxxxxxx

| | | | | | | |
|-------|-----------------------|----------|----------|----------|----------|----------|
| O/N. | 406531 (for singlets) | 4000 pcs | 400 bags | 3.5 bars | 8.90 cbm | 1700 kgs |
| | 406532 (for jeans) | 4000 pcs | 400 bags | 7.5 bars | 1700 kgs | 1700 kgs |
| Total | | 8000 pcs | 800 bags | 11 bars | 28 cbm | 3400 kgs |

The calculating method will be as follows as per our standard formula:-

O/N 406531: 3.5 bars (No. of bars) divided by 11 bars (total No. of bars) x 28 cbm = 8.90 cbm
406532: 7.5 bars (No. of bars) divided by 11 bars (total No. of bars) x 28 bcm = 19.10 cbm

**Total break-up by pieces, bags, cbm & weight: 8000 pcs 800 bags 3400 kgs 28 cbm

**This total break-up will be required to declare to DHL EXEL after effect of shipment.

Use the above-mentioned method in working out the container break-up for all SUPPLIER PACKED HANGING CONTAINERS with immediate effect.

If you have further queries on the above, feel free to contact jessica.kwong@colesgroup.com.hk / trevina.cheung@colesgroup.com.hk or mandy.lee@colesgroup.com.hk of our Hong Kong Office , or belle.zhang@colesgroup.com.cn of our Shanghai Office for clarification.

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